Rank	Company/City (Previous Rank)	Owner/CEO	2011 Sales (in millions)	Growth	# Shops	New Shops Planned	# Employees	Sales Per Employee (in thousands)	Sales Per Shop	Year Founded
	ODC Common and Harris		ant Duintina	.f Annanali	:-\					
1	<b>CPS Gumpert (form</b> Annapolis, MD	Jeff Ostenso	\$18.5	56.78%	is) (5) 2	0	102	\$181	\$9.25M	1954
2	ColorNet/Rockville			30.7070	۷	U	102	ψισι	ψ3.ΖΟΙΝΙ	1304
	Gaithersburg, MD	Bob & Max Wepasnick		7.48%	3	0	104	\$158	\$5.48M	1988
3	Mele Printing (13)	·						,		
	Covington, LA	Mallery Mele	\$11.4	23.91%	2	0	58	\$197	\$5.7M	1985
4	<b>Econoprint (Madis</b>	on) (6)								
	Madison, WI	David Roloff	\$10.95	-4.39%	4	0	65	\$168	\$2.74M	1971
5	Landmark Print (7)	)								
	Stamford, CT	Carmine lannacchino	\$10.86	0%	1	0	57	\$190	\$10.86M	1985
6	AlphaGraphics (Al		***					4.00		16
	Seattle, WA	Chuck Stempler	\$10.76	15.61%	6	1	64	\$168	\$1.79M	1989
7	Hatteras Printing*	• •	ф1О 1 Г	00/	_	0	70	<b>ሰ</b> 1 4 Γ	<b>ተ</b> ባ በባለ	1077
8	Dearborn, MI	Claudia E. Nesbitt	\$10.15	0%	5	0	70	\$145	\$2.03M	1977
O	AccuLink* (11) Greenville, NC	Thomas F. O'Brien	\$9.35	0%	3	0	63.5	\$147	\$3.12M	1980
9	MailMax Direct (14		ψυ.σσ	070	0	- U	00.0	ΨΠ	ψ0.12.01	1000
	Waco, TX	David Anderton	\$9.08	19.95%	3	0	90	\$101	\$3.03M	1994
10	Copy Central (10)									
	Emeryville, CA	Craig Fairbanks	\$7.74	-19.03%	15	1	58.5	\$132	\$516K	1986
11	Sir Speedy Printing	g – Whittier (23)								
	Whittier, CA	George Coriaty	\$7.62	26.07%	1	0	28	\$272	\$7.62M	1979
12	Marange Printing*	· (15)								
	Belleville, NJ	Mario Autiero	\$7.2	0%	1	0	52.5	\$137	\$7.2M	1986
13	Western Graphics									
4.0	St. Paul, MN	Tim Keran	\$7.14	4.5%	1	0	38	\$188	\$7.14M	1967
14	Thompson Print &			0.750/	0	0	F0	<b>Ф10</b> 4	<b>ቀ</b> ጋ ፫፫M	1004
46	San Antonio, TX	David Thompson	\$7.1	2.75%	2	2	53	\$134	\$3.55M	1964
15	<b>QPP: Print-Signs-A</b> Aberdeen, SD	Apparei-Unline (19) Roger Feickert	<b>)</b> \$7.04	8.96%	2	0	65	\$108	\$3.52M	1979
16	Apollo Printing & (		φι.σι	0.0070		- U	- 00	Ψ100	ψ0.02Ινι	1070
	Anaheim, CA	Dann & Ken Ratanjee	\$6.6	8.2%	1	0	29	\$228	\$6.6M	1984
17	PIP Printing (Dyna									
	Indianapolis, IN	Tom & Scott Fulner	\$6.55	0.46%	4	0	57.5	\$114	\$1.64M	1972
18	<b>Braintree Printing</b>	(28)								
	Braintree, MA	Corliss, Hogan & Tafur	\$6.51	9.12%	1	0	28	\$233	\$6.51M	1989
19	Print Tech* (18)									
	Springfield, NJ	Russell Evans	\$6.5	0%	2	0	31	\$210	\$3.25M	1978
20	House of Printing*	•	ФС 40	00/	4	0	F0	<b>#100</b>	ФС 4014	1070
	Burtonsville, MD	Bryan Fletcher	\$6.46	0%	1	0	50	\$129	\$6.46M	1972



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21	Print Tach of West	ern Pennsylvania (2	26)							
21	Pittsburgh, PA	Rodrick McMahon	\$6.2	3.33%	1	0	32	\$194	\$6.2M	1970
22	Ditto Document So	olutions (27)								
	Pittsburgh, PA	Ken Shriber	\$6.09	1.77%	2	1	56	\$109	\$3.04M	1996
23	AlphaGraphics on	University (32)								
	Tempe, AZ	Sparaco & Osborne	\$6.01	8.69%	1	0	37	\$162	\$6.01M	1988
24	<b>Total Printing Syst</b>	` '								
	Newton, IL	Richard Lindemann	\$6.01	9.93%	2	0	46	\$131	\$3M	1973
25	Elm Press* (25)	\C-1	ФС	00/	4	0	00	ФО-1-4	фСМ	1000
00	Terryville, CT	Vic Losure	\$6	0%	1	0	28	\$214	\$6M	1962
26	<b>The Graphic Edge</b> Cumming, GA	Tim Bauer	\$6	7.2%	2	0	27	\$222	\$3M	1993
27	More Business Sol		ΨΟ	7.270		U	21	ΨΖΖΖ	ΨΟΙΝΙ	1333
21	Norcross, GA	Denise Roath	\$5.95	4.44%	3	0	56	\$106	\$1.98M	1985
28	B Squared (21)									
	New York, NY	Tim Boucher	\$5.78	-8.24%	1	0	29	\$199	\$5.78M	2001
29	PIP Printing of Ala	ska (24)								
	Anchorage, AK	John Tatham	\$5.72	-4.87%	1	0	34	\$168	\$5.72M	1979
30	Allen Printing Com	npany								
	Nashville, TN	Shannon Heffington	\$5.7	27%	1	0	46.5	\$123	\$5.7M	1935
31	A&B Printing & Ma	• • •								
00	Las Vegas, NV	Kathy Gillespie	\$5.69	-1.59%	1	0	43	\$132	\$5.69M	1981
32	RESCO* (31)	F. Otronal 9. 1. 1/2ta.a.	ΦΕ ΩΕ	00/	4	0	F4	<b>Mada</b>	ΦΕ ΟΕΜ	1057
22	Hudson, WI	E. Strand & J. Knutson	\$5.65	0%	1	0	51	\$111	\$5.65M	1957
33	Miller's Minutema Cockeysville, MD	Keith Miller	\$5.47	16.1%	5	1	42.5	\$129	\$1.09M	2000
34	Raintree Graphics		ψυ.πι	10.170	0		72.0	Ψ123	ψ1.00Μ	2000
J-7	Jacksonville, FL	Mike Seethaler	\$5.2	1.96%	1	0	37	\$141	\$5.2M	1989
35	Spectrum Printing		·					<u> </u>		
	Rockville, MD	Andrew Berman	\$5.13	0.58%	1	0	40.5	\$127	\$5.13M	1993
36	<b>Cornerstone Printi</b>	ng & Imaging (38)								
	Lincoln, NE	Kevin Thomas	\$5.06	7.55%	1	0	42	\$120	\$5.06M	1992
37	<b>Goodcopy Printing</b>	& Digital Graphics	(42)							
	New Haven, CT	Lou Goldberg	\$4.73	16.36%	1	0	21.5	\$220	\$4.73M	1968
38	Corporate Resource									
	Kinston, NC	Scott Bowen	\$4.58	5%	1	0	38	\$120	\$4.6M	1951
39	Kopytek (39)	John M. D. J	<b>0.4.</b> F.F.	0.440/	4		0.4	ф4.00	Φ4.5514	1000
40	St. Louis, MO	John M. Peterson	\$4.55	3.41%	1	1	24	\$190	\$4.55M	1986
40	Econo Print (Billing		ΦΛ <b>5</b> 1	2 450/	9	1	25	¢101	¢1 5M	1060
	Billings, MT	Jim Berry	\$4.51	3.45%	3	1	25	\$181	\$1.5M	1969

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41	MLI Integrated Gra	nhic Calutions (22	١							
	Tampa, FL	Martin Saavedra	<b>\$</b> 4.5	-18.18%	1	0	35	\$1298	\$4.5M	1970
42	AlphaGraphics in t	he Cultural Distric	t (53)							
	Pittsburgh, PA	Bill & Clare Meehan	\$4.45	24.72%	1	0	22.5	\$198	\$4.45M	2001
43	Express Press (43)									
44	South Bend, IN	Brian Clauser	\$4.33	6.3%	2	0	36	\$120	\$2.17M	1977
44	AlphaGraphics (Her Carrollton, TX	well Enterprises) ( Sally Hewell	<b>46)</b> \$4.24	7.25%	1	0	31	\$137	\$4.24M	1994
45	Unique Litho (52)	Jany Hewen	ψ4.24	7.2570	'	U	31	ΨΙΟΙ	ψ4.24ΙVΙ	1994
70	Englewood, CO	Jay Hartway	\$4.18	14.92%	1	0	30.5	\$137	\$4.18M	1984
46	Impressions Printin	ng (45)								
	Oklahoma City, OK	Jeff Summerford	\$4.16	4.76%	1	0	37.5	\$111	\$4.16M	1996
47	Allegra Print & Ima									
	Dulles, VA	John Flynn	\$4.1	23.67%	1	0	27	\$152	\$4.1M	1988
48	Curry Printing (49) Westboro, MA	Peter Gardner	\$3.91	4.1%	2	0	29	\$135	\$1.96M	1981
49	Ondemand West	r ctor darunor	ψ3.31	4.170		0	23	Ψ100	ψ1.50Μ	1301
75	Chatsworth, CA	Demetrius Crump	\$3.9	25%	2	2	11	\$355	\$1.95M	2008
50	PIP Printing (Preiss	ser, Inc.) (71)								
	Lewis Center, OH	Gail A. Preisser	\$3.87	31.69%	1	0	24.5	\$158	\$3.87M	1974
51	AlphaGraphics (We									
	Arvada, CO	Edward & Robin Rothschild	\$3.86	10.25%	3	0	29.5	\$131	\$1.29M	1996
<b>52</b>	Sir Speedy Printing Lancaster, PA	( <b>H&amp;H Graphics</b> ) Mary Kohler	\$3.84	4.3%	1	0	26.5	\$145	\$3.84M	1972
53	BCT Houston (58)	ivially Notified	φυ.04	4.5 /0	ı	U	20.5	Φ143	φ3.04ΙVΙ	1972
33	Houston, TX	Louis Mayer	\$3.81	8.32%	2	1	48	\$79	\$1.9M	1983
54	BCT Central Florida	1								
	Longwood, FL	Stephen Grieger	\$3.76	4.29%	2	0	31	\$121	\$1.88M	1987
55	Main Graphics (51)									
	Irvine, CA	Haggerty & Blomquist		1.17%	1	0	23	\$162	\$3.73M	1988
56	Allegra Print & Ima San Antonio, TX	ging (PCCS Printing Petra McCann	ng Solutions \$3.64	) <b>(67)</b> 17.25%	1	0	23.5	\$155	\$3.64M	1989
57	AlphaGraphics Boz		φυ.04	17.23/0	ı	U	23.3	φισσ	φ3.04ΙνΙ	1909
<i>51</i>	Bozeman, MT	Jeff Burgard	\$3.56	-9.6%	3	0	28	\$127	\$1.19M	1966
58	Data Mail									
	Evansville, IN	Michael A. Miller	\$3.55	25%	1	0	16	\$222	\$3.55M	1979
<b>59</b>	Influence Graphics									
	New York, NY	Ronald Sizemore	\$3.54	10%	2	0	21.5	\$165	\$1.77M	1985
60	<b>AlphaGraphics (Ins</b> Bountiful, UT	ight Communicati Grant Richey	<b>on) (82)</b> \$3.4	22 0 40/	1	0	15	\$226	ሲያ ለነነ	1001
	Dourning, OT	diant nichey	φ3.4	22.84%	1	0	15	\$226	\$3.4M	1991

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nalik	(Previous Rank)	OWIIGI/GEO	(in millions)	arowin	# Silups	Planned	# Elliployees	Employee (in thousands)	Per Shop	Founded
61	Allegra Print & Ima		g Network) (							
	Louisville, KY	Jennifer Eberle	\$3.32	-6.44%	1	0	17	\$195	\$3.32M	1992
62	AlphaGraphics (Ru	<b>ile) (66)</b> Rudy Baron & Dave Jacksor	φ0.1C	0.000/	4	0	01	<b>ሰ</b> 1 Ε 1	ФО 1 GM	1001
63	Cherry Hill, NJ	•	\$3.16	-0.83%	1	0	21	\$151	\$3.16M	1991
03	AlphaGraphics (Tu Greenwich, CT	Karen Brinker	\$3.15	9.91%	2	0	24	\$131	\$1.57M	1990
64	AlphaGraphics (Pa		*****					****	************	
	Phoenix, AZ	Larry Furlong	\$3.09	18.67%	1	0	16	\$193	\$3.09M	1981
65	Allegra Marketing	• Print • Web (56	3803 BC Ltd	.) (83)						
	Vancouver, BC	Michael Grant	\$3.03	11.74%	1	0	19.5	\$156	\$3.03M	1994
66	<b>Graphic Compositi</b>	ion								
	Greenville, WI	Mark Jungen	\$3	0%	1	0	25	\$120	\$3M	1946
67	BCT Virginia									
-	Norfolk, VA	Art & Bill Dister	\$3	1%	2	0	34	\$88	\$1.5M	1982
68	Allegra Print & Ima		-	4.020/	0	0	00 E	<b>Ф1</b> ОЕ	Φ1 EM	1070
69	Saline, MI  AlphaGraphics (Ca	Pat & Therese Mahone	y <b>\$</b> 3	4.03%	2	0	28.5	\$105	\$1.5M	1973
09	West Valley City, UT	Rob Johnson	\$2.96	32.75%	1	0	20	\$148	\$2.96M	1983
70	Universal Printing		Ψ2.00	02.1.070	•			ψσ	φ2.00	, 000
	Durham, NC	Robert Moura	\$2.95	13.5%	1	0	26.5	\$111	\$2.95M	1979
71	Salem Printing & I	Blueprint (78)								
	Salem, OR	Brenton C. Field	\$2.95	2.44%	4	0	23	\$128	\$737K	1946
<b>72</b>	Allegra Print & Ima	aging of Arkansas	(69)							
	Little Rock, AR	Darwin & Lisa Buehler	\$2.95	-3.59%	1	0	24	\$123	\$2.95M	1991
<b>73</b>	AlphaGraphics (Pa	•	•							
	Mesa, AZ	Steve Adams	\$2.93	12.98%	3	0	24.5	\$119	\$975K	1990
74	Sir Speedy Scottso		w	10.000/	4	0	10 E	<b>Φ1</b> Ε7	<u></u> ቀጋ	1060
75	Scottsdale, AZ	Sherrill & Michael Bercav		-18.02%	1	0	18.5	\$157	\$2.9M	1969
75	<b>Minuteman Press</b> Jersey City, NJ	Joseph Mulligan	1 <b>Printing) (9</b> \$2.87	18.96%	1	0	13.5	\$212	\$2.87M	1987
76	PIP Printing & Marketin	, ,		10.0070	'	U	10.0	ΨΕΙΕ	Ψ2.071	1007
	Peoria, IL	Scott Cochran & Shane Parket	, , ,	-0.55%	2	0	22	\$130	\$1.43M	1977
77	Sir Speedy Printing	g (Leda Printing) (	(80)							
	Sarasota, FL	Rosenzweig & Sanderson	\$2.82	0.99%	1	0	18	\$157	\$2.82M	1980
78	Art Advertising									
	Jonesboro, AR	Stacy & Gary Gestring	\$2.82	10.96%	1	0	24.5	\$115	\$2.82M	1969
79	Tyco Printing		4.5					<b>A</b>	40	
0.0	New Haven, CT	Michael lannuzzi	\$2.8	0%	1	0	16	\$175	\$2.8M	1971
80	Capitol Citicom Pr	-	<b>ቀ</b> ጋ 0	200/	1	0	20	¢1.40	ው <u>ስ</u>	1005
	Columbus, OH	Kevin & Michael Oakes	\$2.8	29%	1	0	20	\$140	\$2.8M	1985

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81	Allegra Print & Ima	aging (Ellco Enterp	orises)							
	Lawrenceville, NJ	Ellis Galimidi	\$2.79	11.1%	1	0	22	\$127	\$2.79M	1991
82	AlphaGraphics (Mo		•	E 000/	0	0	00	ф4.00	φοροιζ	1000
83	Chicago, IL	Richard Moran	\$2.77	-5.83%	3	0	22	\$126	\$922K	1993
03	<b>Sir Speedy Printing</b> Washington, DC	Michael Klugerman	•	5%	1	0	9	\$307	\$2.76M	1994
84	<b>Gregory Press (81)</b>		,					,	•	
	Kenilworth, NJ	E. Loessel & V. Goham	\$2.73	-1.79%	1	0	22	\$124	\$2.73M	1979
85	DiggyPOD									
	Saline, MI	Tim Simpson	\$2.7	40%	1	0	10.5	\$257	\$2.7M	1988
86	<b>Courier Printing Gr</b>	-								
	Deposit, NY	Hilton Evans	\$2.7	10%	1	0	36	\$75	\$2.7M	1948
87	Plum Grove Printer	• •	<b></b>	0.000/	4	0	10 F	<b>ሱ</b> ተ ለተ	ΦO CM	1000
00	Hoffman Estates, IL	Peter Lineal	\$2.60	-2.02%	1	0	18.5	\$141	\$2.6M	1980
88	<b>TruColor Printing</b> Greenville, SC	J. Ray Truluck Jr.	\$2.52	6.2%	1	0	18	\$140	\$2.52M	1980
89	Allegra Print & Ima		' '	0.270	'	Ü	10	Ψιιο	Ψ2.02IVI	1000
	Traverse City, MI	Roger Leask	\$2.52	605.5%	1	0	3.5	\$719	\$2.52M	2001
90	directFX Solutions									
	Memphis, TN	C.Warner & K. Shah	\$2.5	10%	1	0	17	\$147	\$2.5M	2003
91	<b>Thysse Printing Se</b>	ervice								
	Oregon, WI	Jason Thysse	\$2.48	12%	1	1	19.5	\$127	\$2.48M	1941
92	Sir Speedy Printing	• • •						<b>.</b>		
00	Addison, TX	Jim Quinn	\$2.46	1.67%	1	0	16	\$154	\$2.46M	1990
93	Sir Speedy Printing Irvine, CA	• •	\$2.44	27.4%	1	0	12.5	\$195	\$2.44M	1974
94	AlphaGraphics Car	Kathy Morgan	Φ2.44	21.470	ı	U	12.0	Φ190	φ <b>∠.</b> 44IVI	1974
34	Cary, NC	Carol & Edward LeClai	r \$2.43	12%	2	0	18.5	\$131	\$1.21M	1995
95	AlphaGraphics US2		<b>4</b> =		_			****	*=	
	Dayton, NJ	David Kovacs	\$2.4	4.12%	1	0	13	\$185	\$2.4M	1990
96	Sir Speedy Printing (We	eber & Weber)								
	Winston-Salem, NC	Jody Weber Shaw	\$2.4	0%	2	0	21	\$114	\$1.2M	1974
97	AlphaGraphics (Th									
	Evansville, IN	Tom & Lisa Slade	\$2.31	3.95%	1	0	16.5	\$140	\$2.31M	1993
98	Allegra Pittsburgh	Davis James	ФО О	1010/	4	0	445	ф4 FO	ΦΟ ΟΜ	1007
00	Pittsburgh, PA	Dave Jones	\$2.3	191%	1	0	14.5	\$159	\$2.3M	1967
99	<b>AlphaGraphics of S</b> Sioux Falls, SD	Paul VanVeldhuizen	\$2.3	6.8%	1	1	15	\$153	\$2.3M	1997
100	PIP Printing & Mar						10	ψ100	ψε.σινί	1337
100	Burlington, NC	Judy & Jimmy Brumley	•	10%	1	0	16	\$141	\$2.25M	1983
			Total Sales:	Total Growth:	# of Shops:	New Shops Planned:	Total Employees:	Average SPE:	Average SPS:	